

Fortress Minerals Limited

Results Presentation

3Q FY2023

Malaysia - Singapore





fortress

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01
Fortress
Overview

Fortress at a glance



1ST

iron ore company listed on Catalist Board of SGX-ST on 27 March 2019

We are a producer and exporter of marketable and high-grade iron ore



We employ over

400

employees and contractors



Our Location



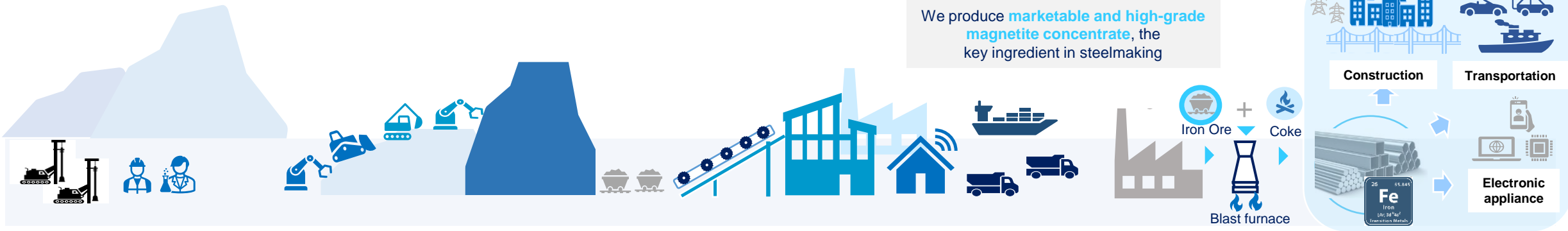
Fortress operation and product

1 Exploration and evaluation

2 Infrastructure and development

3 Processing and production

4 Marketing and commercial



Exploration: Unlocking resources

Experienced in-house team in resource prospecting, exploration and mining.

Considerable exploration upside potential within our mines' covered tenements' areas of:

- Bukit Besi: **526.2 hectare**
- Fortress Mengapur: **951.68 hectare**

Extracting value from resources

We evaluate, plan and invest in infrastructure through disciplined capital investment.

Latent capacity and cost efficiency

- Steady-state processing capability
- Favourable geological conditions and cost advantage
- Access to good public infrastructure

Manage market risk, maximising value

- Close proximity to steel mills customers in Malaysia
- Our **high-grade** magnetite concentrate
 - **Reduces greenhouse gas emissions**
 - **Raises blast furnace productivity**

AWARDED BUKIT BESI MINING RIGHT

- 13 years long-life mining rights expiring in the year 2033
- Two mining leases covered area of 526.2 ha



FY2016

FY2017

FY2018

FY2020

FY2021

FY2022

COMPLETION OF JORC DRILLING CAMPAIGN

- Completed JORC drilling campaign on East, Valley & West Deposits
- Construction of major processing plants



COMMERCIAL PRODUCTION LAUNCH

- Commercial production of high grade iron ore concentrate in April 2018
- Indicated and inferred Mineral Resource of 5.41 Mt in the East, Valley and West Deposits



FIRST IRON ORE COMPANY LISTED ON SGX-ST

- S\$15.0 million in gross proceeds raised

DIVIDEND PAY-OUT EXCEED 15% TARGET

- S\$2.6 million OR 29.3% Dividends distributed



RECORD UNDERLYING EARNING AND DIVIDEND EXCEED 20% TARGET

- Record underlying EBITDA of US\$26.6 million
- Interim dividend FY2021 of S\$5.0 million, a 20.6% dividend payout ratio

ACQUISITION OF FORTRESS MENGAPUR

- Gross consideration of US\$30.0 million plus 1.25% Gross Revenue Royalty
- Comprises 4 mining leases covering tenements areas of 951.68 ha.
- Group's Inferred Mineral Resource increased to 15.91 million tonnes grading 37.46% Fe



FY2023



COMMISSIONING OF CASB MINE AND COMMENCEMENT OF PRODUCTION

- Additional production capabilities
- Helps the Group realise synergies as it leverages existing downstream distribution lines
- Provides the ability to better match customers' specific demands and plan production to drive cost savings and extract further efficiencies
- On track to contribute positively to the Group in FY2023.

Management team

Talents responsible for the stewardship and long-term sustainable success of the Group



Dato' Sri Ivan Chee

- Responsible for the overall management and operations of the Group, including formulating, implementing and monitoring the Group's strategic directions, growth plans, financial and risk management.
- Extensive experience in civil and structural engineering and the mining industry.

**Executive Director &
Chief Executive Officer**

Ng Mun Fey

- Responsible for the overall management and day-to-day operations of the Bukit Besi and Mengapur Mine, including heading the Group's marketing, geology, mining, processing and other supporting divisions.

**Executive Director &
Chief Operating Officer**

Henry Chow

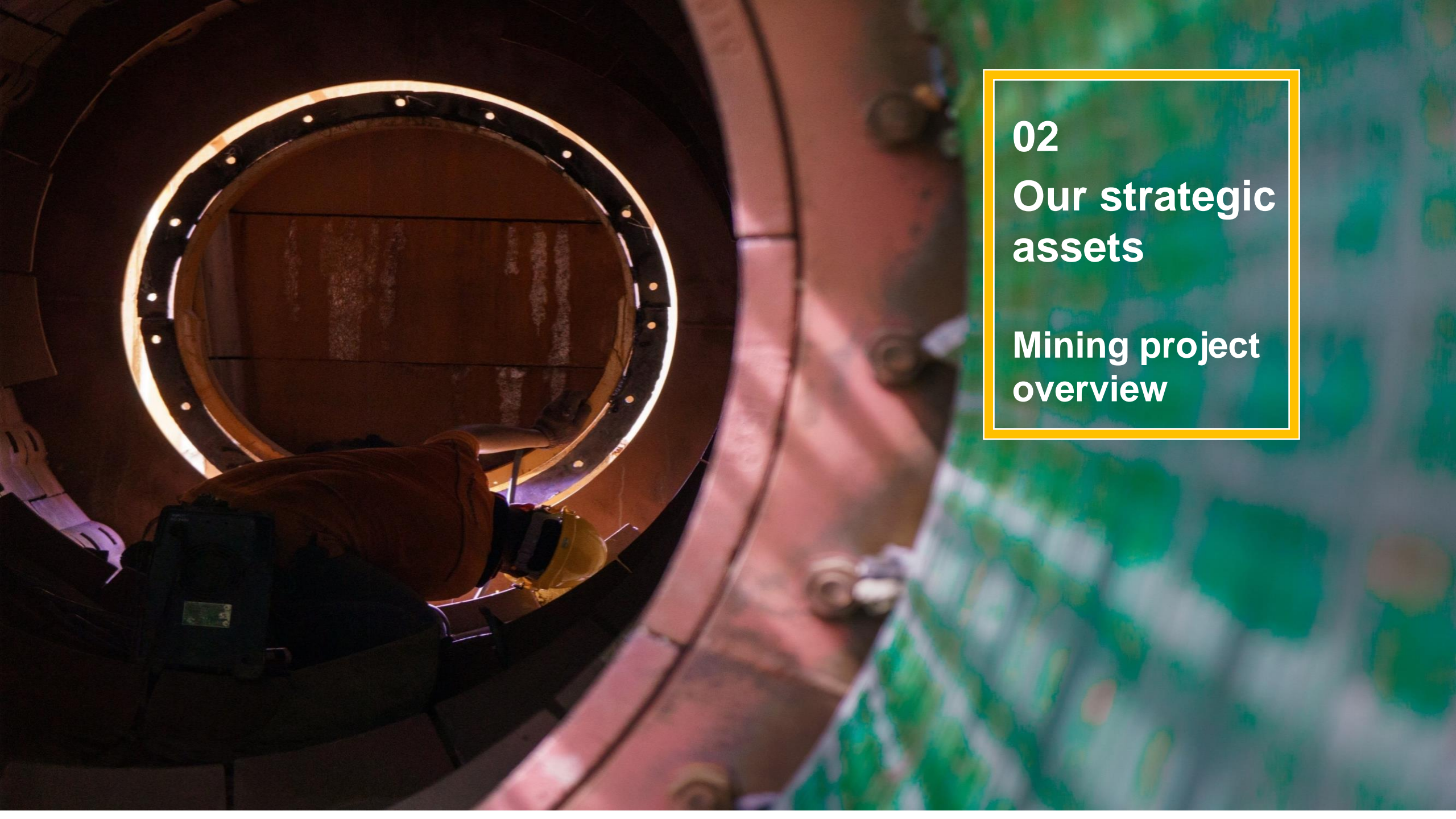
- Responsible for the overall finance function of the Group.
- Coordinates and directs the preparation of the budget, financial forecast, reports and financial statements and coordinates the preparation of regulatory reporting.
- Close to 30 years of leadership and experience in finance, strategic planning and corporate development.

Chief Financial Officer

Fionne Chua

- Supports the CFO on all finance and accounting operations of the Group.
- Coordinates and directs the preparation of the budget, financial forecast, reports and financial statements and coordinates the preparation of regulatory reporting.
- A Chartered Accountant with more than 10 years of relevant experience.

Financial Controller

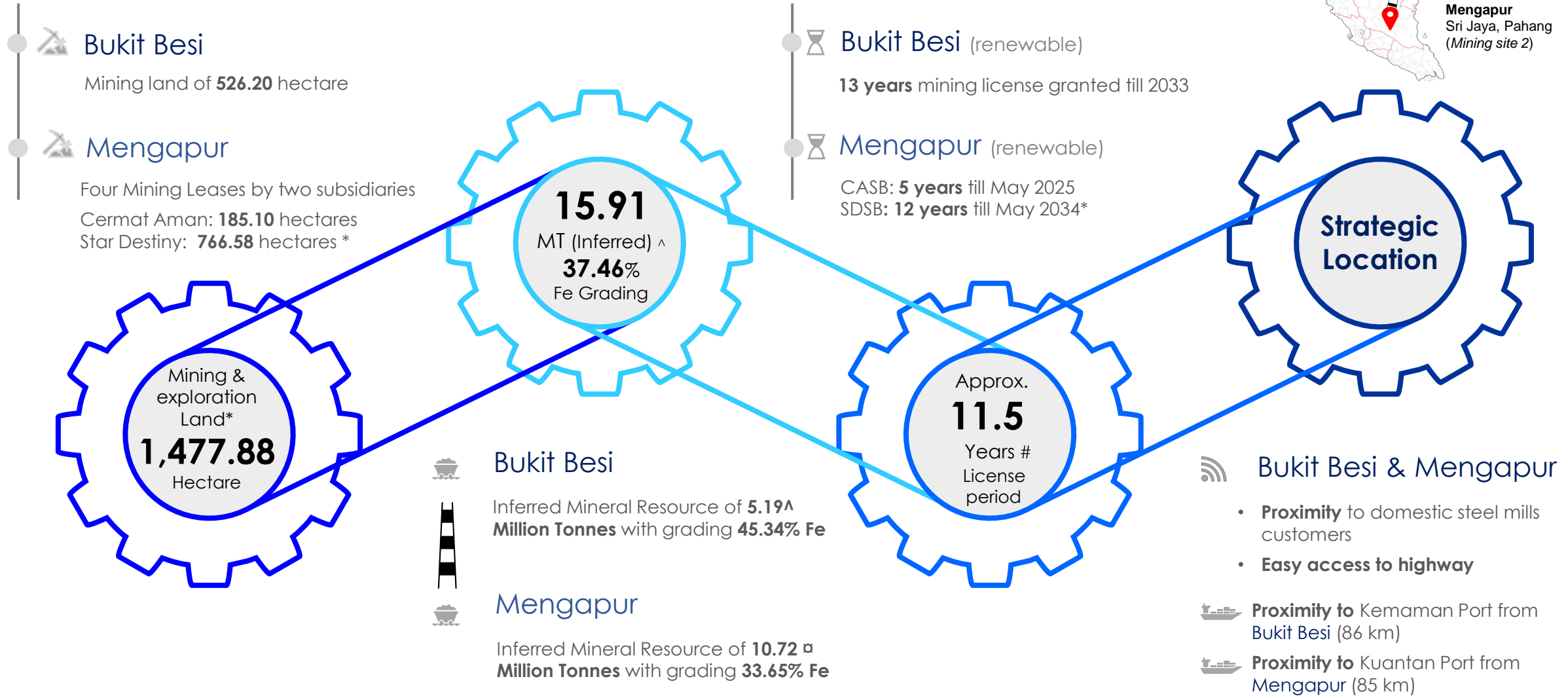


02

**Our strategic
assets**

**Mining project
overview**

At a glance: Mining assets of Fortress Minerals



* Included exploration lands of Star Destiny which comprises Compartment 110 and part of compartments 108, 109, 111, 112 of Hutan Simpan Berkelah at Bukit Mengapur Mukim Hulu Lepar, District of Kuantan, State of Pahang, Malaysia. The Mining Lease Approvals on this exploration land have been obtained on 15 October 2020 and have been formally endorsed and issued by Pejabat Pengarah Tanah dan Galian Pahang ("PTG") on 19 May 2022 upon payment of the relevant tenement fees imposed under the ML Approvals.

[^] Million Tonnes ("MT") As of 28 February 2022. Please refer to Slide 10 for further details.

[□] Million Tonnes ("MT") As of 28 February 2022. Please refer to Slide 11 for further details.

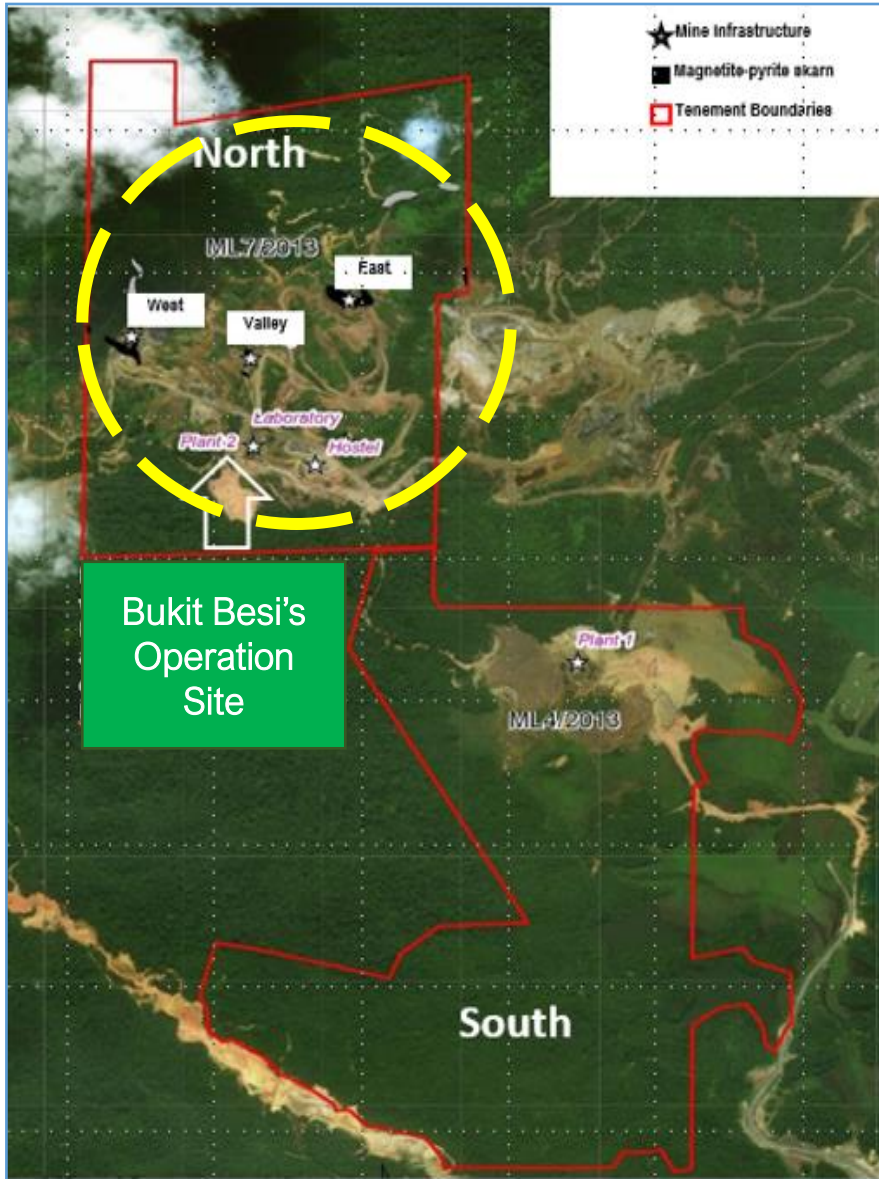
Based on weighted average basis as computed based on license period relative to the size of mining / exploration land.

Bukit Besi Mine Strategic location supported by good Infrastructure



Bukit Besi Mineral Resource

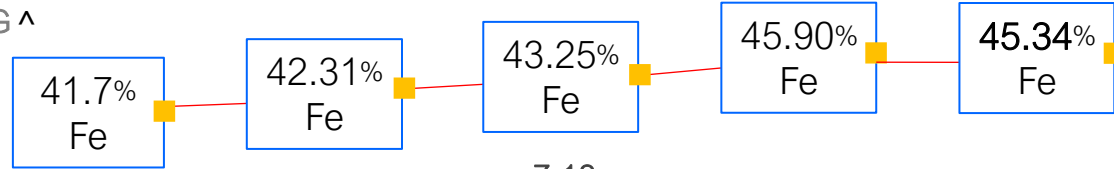
A closer look



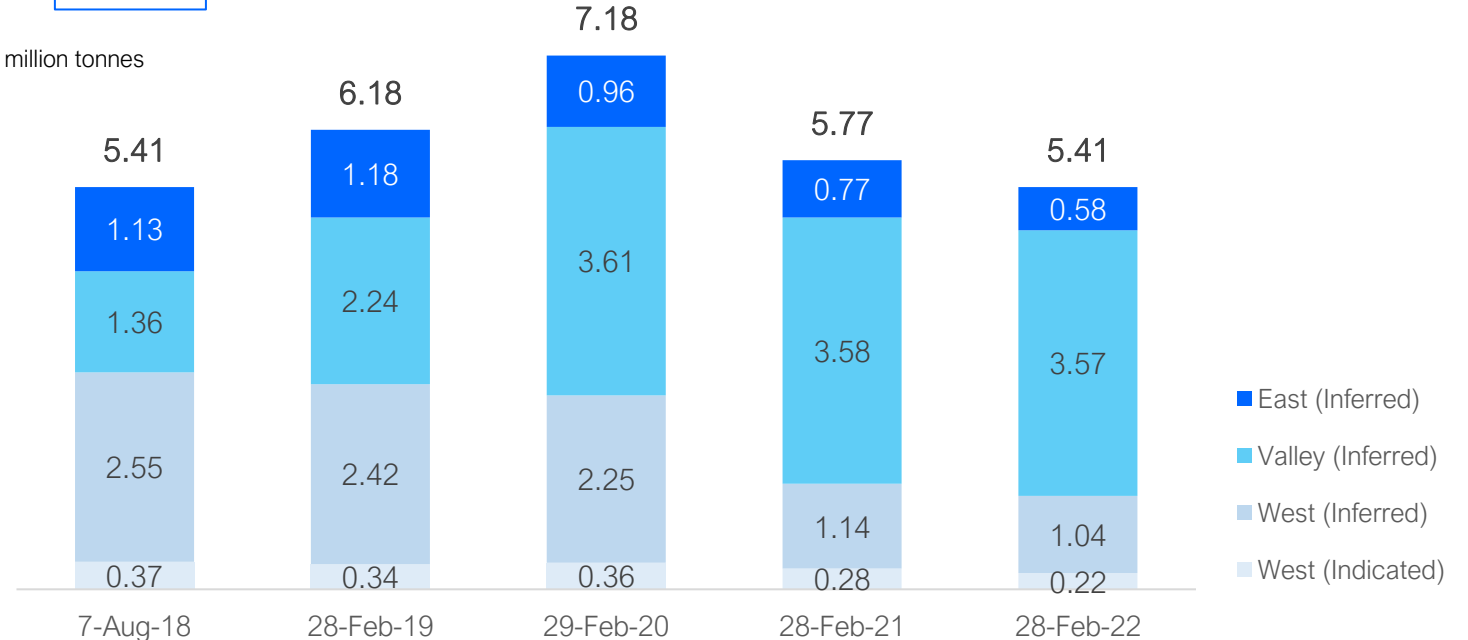
RESOURCE SUMMARY:

West, Valley and East Deposits (Bukit Besi) *

WAG ^



In million tonnes



Note:

The Bukit Besi Mineral Resource update (with reporting date of 28 February 2022) was announced in the FY2022 results on the SGXNET on 27 April 2022.

* Based on a block cut-off grade of 10% Fe and magnetic susceptibility greater than 100 and sulphur less than 10%.

^ WAG denotes Weighted average grade



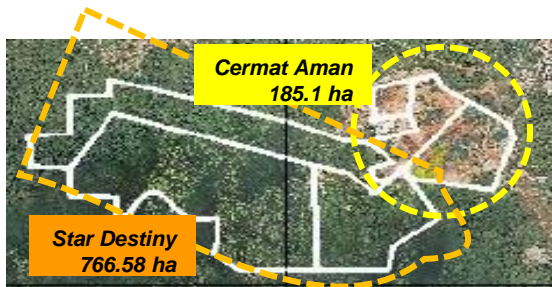
Quick Snapshot & Introduction



Mengapur

The Mengapur Project covers 951.68 ha with skarn-hosted

(Iron) Fe- (Copper) Cu-(Gold) Au ± (Silver) Ag ± (Sulphur) S mineralisation



① Mengapur Larger & Ready for development

Bk Besi 526.2ha

Sri Jaya 172 km

Mengapur - Sri Jaya 951.68 ha

77.7%

Larger area than Bukit Besi tenement

Shorten delivery lead time



Seamless export shipment



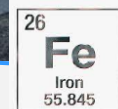
Easy access to highways

Seamless transportation flows

② Mengapur Mineral Resource Type and Estimate

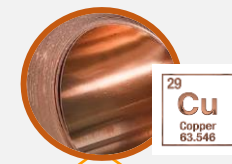


Primary focus:
Magnetite iron ore
10.72
Million tonnes (Inferred)



53.3%
More iron metal than Bukit Besi's Inferred Mineral Resource ^

Other minerals
If encountered, will be stockpiled for future processing



Wiring

Copper coil for EV vehicle

Copper
14.77
Million Tonnes (Inferred)



Gold
79 Au
Gold 196.967



Silver
47 Ag
Silver 107.868

Mengapur Inferred Mineral Resource tabulation – 28 February 2022*

JORC Category	Mineral Type	Gross Attributable to Licences ¹						Net Attributable to Fortress					Change from previous update (%)	Remarks	
		Tonnes (Mt)	Grade Fe (%)	Grade Cu (%)	Grade Au (g/t)	Grade Ag (g/t)	Grade S (%)	Tonnes (Mt)	Grade Fe (%)	Grade Cu (%)	Grade Au (g/t)	Grade Ag (g/t)			Grade S (%)
Inferred	Skarn-hosted (Cu, Ag)	8.63	20.07	0.64	0.08	13.90	2.54	8.63	20.07	0.64	0.08	13.90	2.54	0%	2
	Pyrrhotite-hosted (Cu, Au, S, Fe)	6.21	30.62	0.67	0.31	5.80	16.08	6.14	30.62	0.67	0.31	5.80	16.08	0%	2
	Massive Magnetite (Fe)	5.27	31.04	0.08	0.11	2.42	2.79	5.27	31.04	0.08	0.11	2.42	2.79	0%	3
	Brecciated Magnetite (Fe, Au)	5.48	36.19	0.19	0.26	6.54	0.17	5.45	36.19	0.19	0.26	6.54	0.17	0%	3
Total Inferred Copper		14.83	24.49	0.65	0.18	10.52	8.19	14.77	24.46	0.65	0.18	10.53	8.19	0%	2
Total Inferred Magnetite		10.75	33.67	0.14	0.19	4.52	1.45	10.72	33.65	0.14	0.19	4.52	1.46	0%	3

1. A non-material portion of the resources in CASB are in the 'red free-digging' soils and attributable to Phoenix Lake Sdn. Bhd. (PLSB) and ZCM Minerals Sdn. Bhd. (ZCM)

2. The copper Mineral Resources reported above a 0.5% Cu cut-off.

3. The magnetite Mineral Resources reported above a 25% Fe cut-off.

* No Ore Reserves or Mineral Reserves stated. Mineral Resources that are not Ore Reserves or Mineral Reserves do not have demonstrated economic viability. The Mineral Resource is limited to within the CASB and SDSB boundaries. Some discrepancies may occur due to rounding.

Note: There have been no material changes in the estimated Mineral Resources, underlying assumptions or technical parameters since the SGX-ST announcement date of 11 January 2021.

^ Excludes Bukit Besi's Indicated Mineral Resource as at 28/2/2022 of 0.22 Mt grading 44.95% Fe.



03
Financial
Results

Financial results for 9M FY2023

Firm operational performance supported by increased production

Financial performance

Revenue

US\$ **41.4** Million
Gross Revenue **↑8.5%**[^]

Margin

70.4%
Gross Profit Margin **↓8.5ppt**[^]

Earnings

US\$ **20.2** Million
Underlying EBITDA **↓3.4%**[^]

Balance sheet

Operating cash flow

US\$ **20.3** Million
Operating cash flow **↓7.9%**[^]

Liquidity

US\$ **9.0** Million
Cash and bank balances

NAV (Group basis)

12.50 US cents
Net asset value/share

Value creation

CAPEX (Group basis)

US\$ **7.5** Million
Cash investment in CAPEX on plants and mine infrastructure

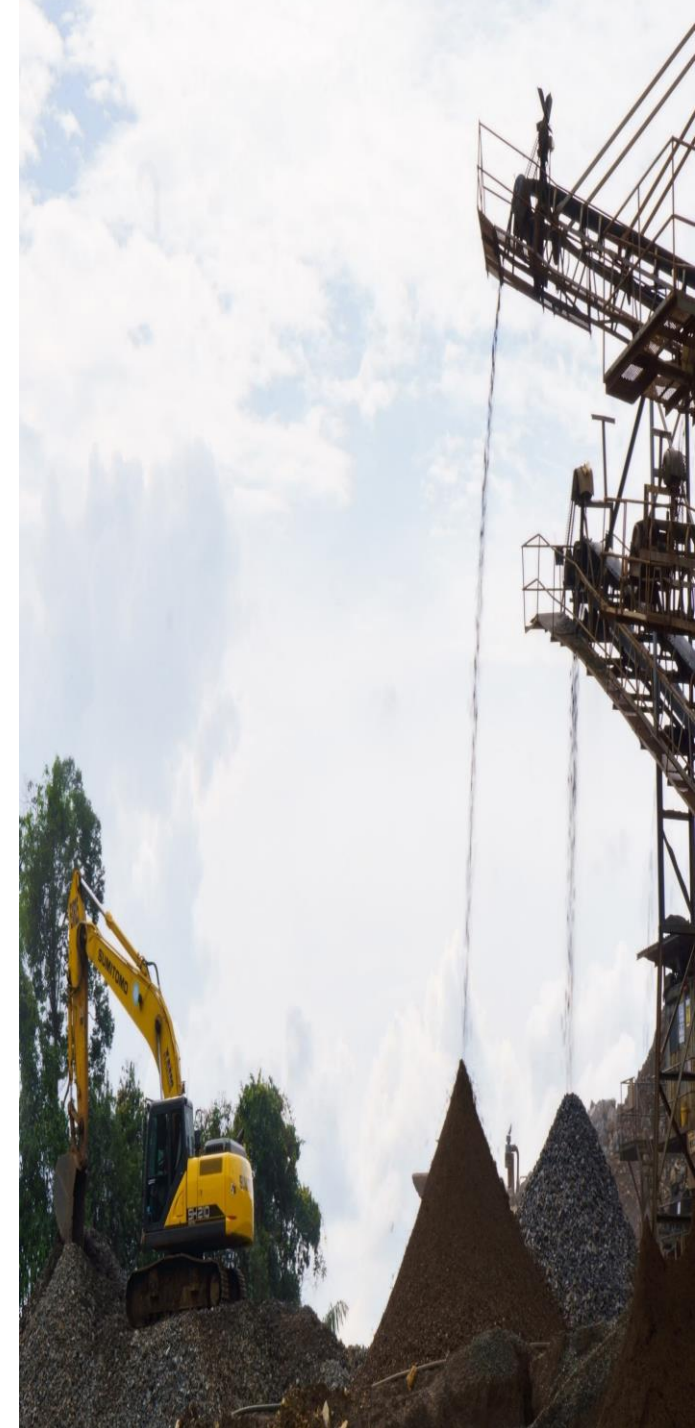
EPS

2.40 US cent
Earning per share

ROCE

35.4 %
Return of capital employed

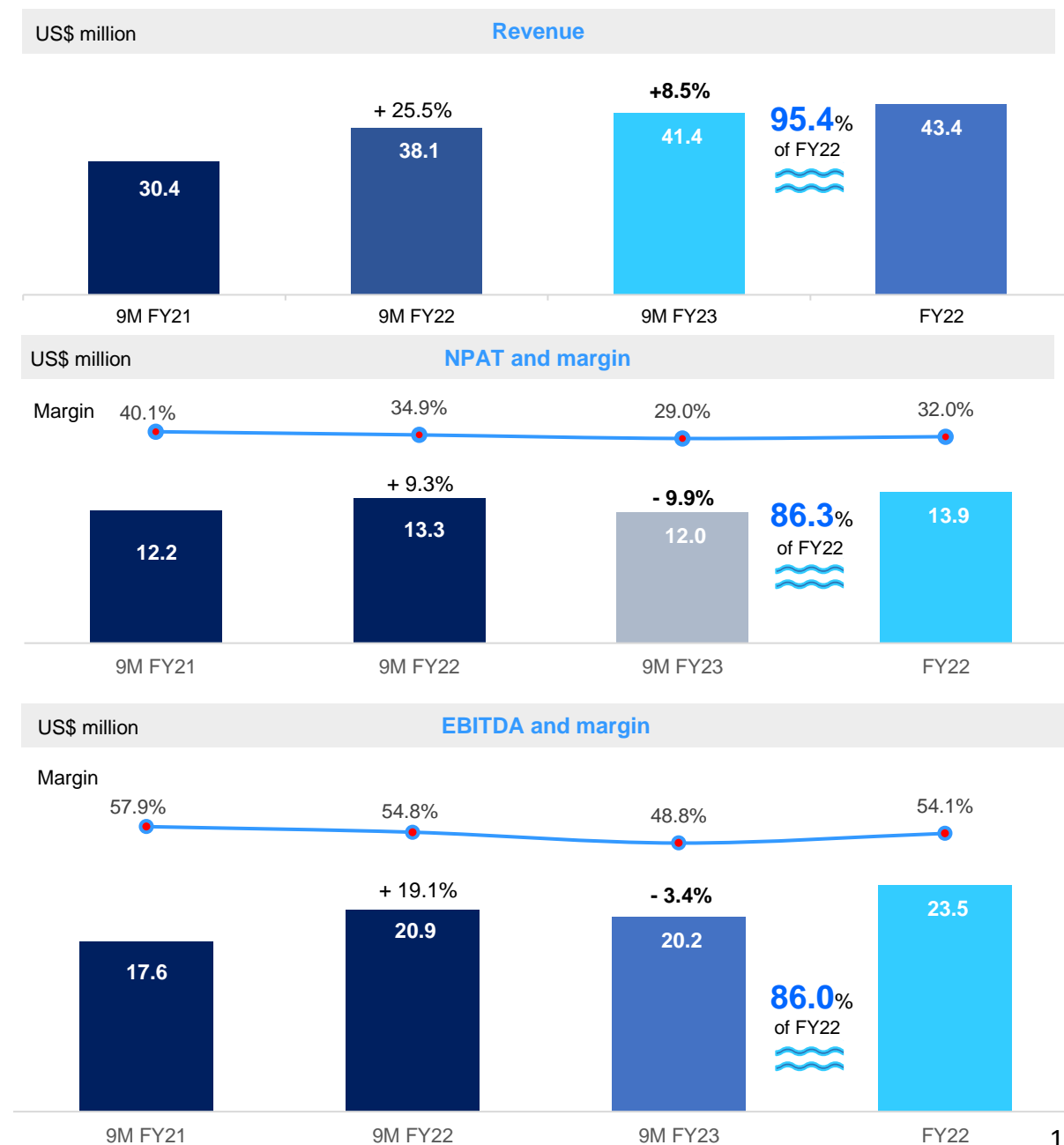
ROCE = EBITDA / Capital Employed., whereby EBITDA is annualised and Capital Employed = Total Assets – Current Liabilities
^ As compared to 9M FY2022



Financial highlights

Strategic growth efforts support strong operating revenue

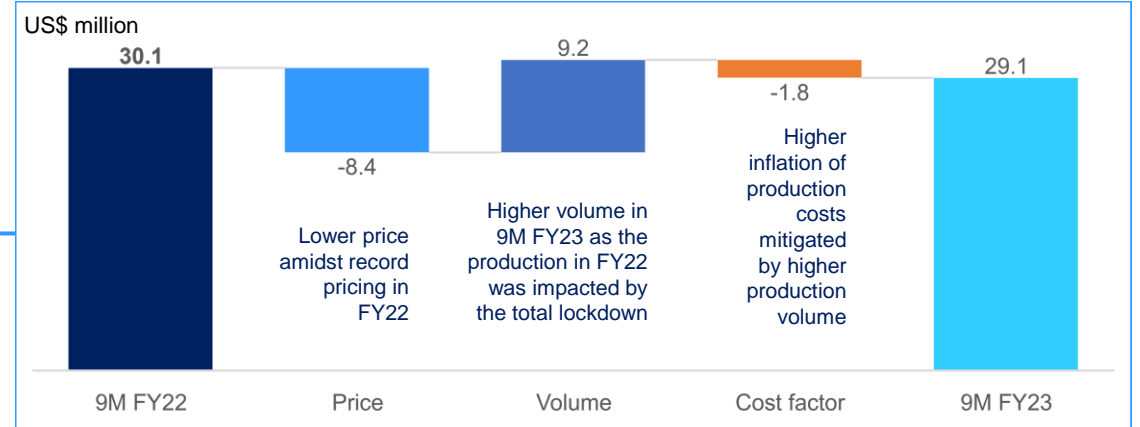
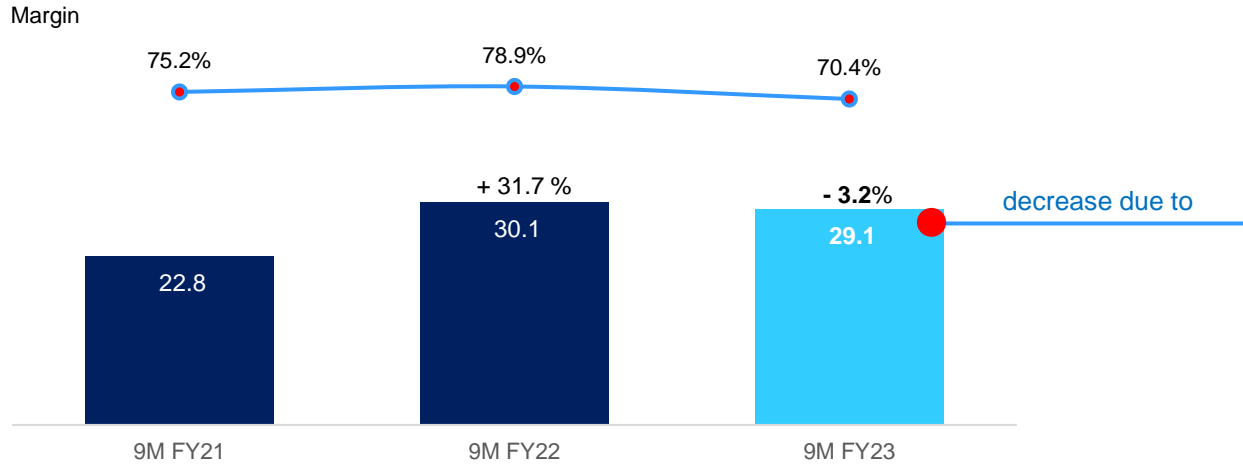
Financial metrics US\$' million	9M FY2021	9M FY2022	9M FY2023	Full Year 2022
Revenue	30.4	38.1	41.4	43.4
Gross profit	22.8	30.1	29.1	33.4
Gross profit margin	75.2%	78.9%	70.4%	77.0%
NPAT	12.2	13.3	12.0	13.9
Net profit margin	40.1%	34.9%	29.0%	32.0%
EBITDA	17.6	20.9	20.2	23.5
EBITDA margin	57.9%	54.8%	48.8%	54.1%
Operating cash flows	13.3	22.1	20.3	22.7



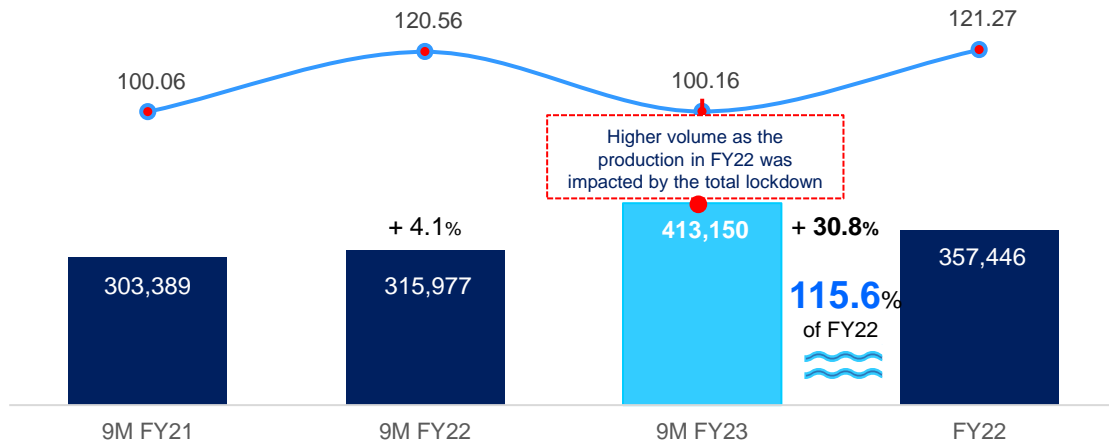
Resilient gross profit margin

Driven by low unit cost and good throughput productivity

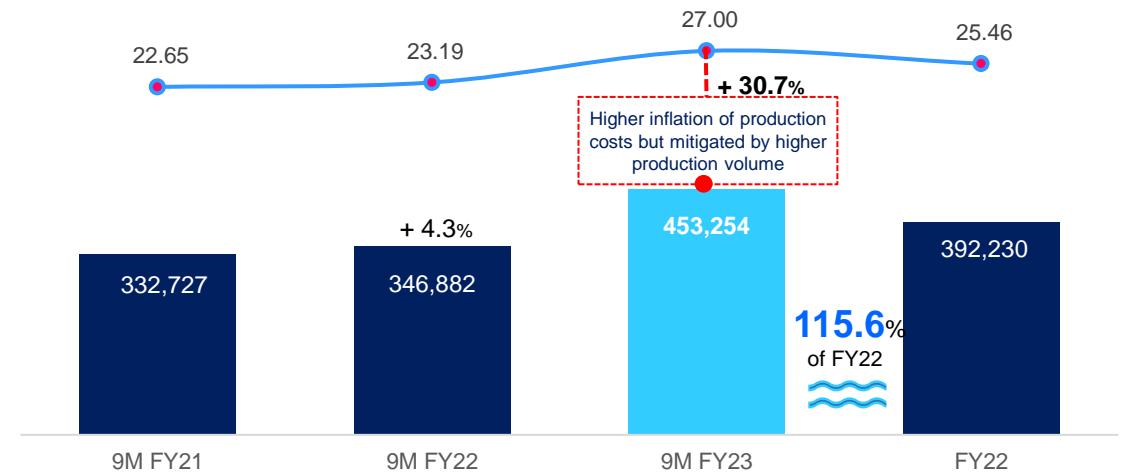
GROSS PROFIT (US\$ Million) and Gross Profit Margin (%)



SALES: Average selling price (US\$/DMT) and Sales Volume (DMT*)



PRODUCTIVITY: Average unit cost (US\$/WMT) and Volume (WMT#)



* DMT denotes Dry metric tonnes # WMT denotes Wet metric tonnes

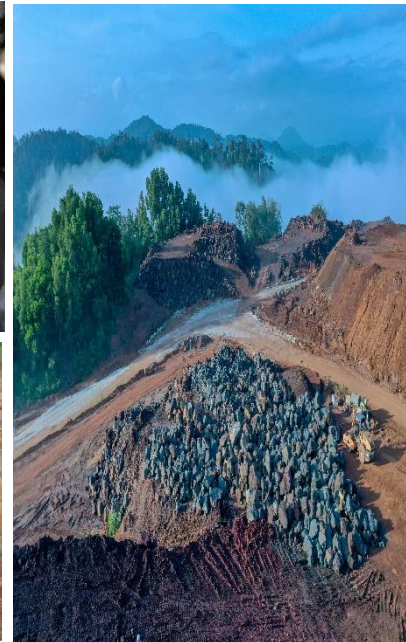
Financial performance
A quick glance

Operating metrics	9M	Full year			1Q	2Q	3Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
	FY2023	FY2022	FY2021	FY2020	FY2023	FY2023	FY2023	FY2022	FY2022	FY2022	FY2022	FY2021	FY2021	FY2021	FY2021
Average realised price/ DMT	100.16	121.27	105.43	95.93	119.80	97.05	85.81	143.00	141.82	87.44	126.63	94.97	95.99	110.06	116.22
Sales volume (DMT)	413,150	357,446	452,756	269,615	121,425	160,185	131,539	120,665	69,182	126,131	41,417	74,661	135,482	93,246	149,367
Average unit cost/WMT	27.00	25.46	22.62	28.81	32.08	24.91	24.84	25.55	24.55	20.22	42.77	24.88	19.64	25.26	22.61
Volume sold (WMT)	453,254	392,230	497,369	300,053	133,662	175,330	144,262	132,251	75,860	138,771	45,347	82,256	148,751	101,720	164,642
Financial metrics	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000
Revenue	41,369	43,366	47,718	25,925	14,598	15,518	11,253	17,283	9,985	10,864	5,234	7,090	12,985	10,304	17,339
Gross profit	29,131	33,381	36,466	17,279	10,310	11,151	7,670	13,905	8,123	8,059	3,294	5,044	10,065	7,734	13,623
Gross profit margin	70.4%	77.0%	76.4%	66.7%	70.6%	71.9%	68.2%	80.5%	81.4%	74.6%	62.9%	71.1%	77.5%	75.1%	78.6%
EBITDA	20,203	23,479	26,560	12,222	6,896	8,084	5,223	10,335	5,289	5,310	2,545	3,591	8,065	5,947	8,957
Net profit after tax	11,995	13,881	18,245	6,497	4,192	4,861	2,942	7,200	3,281	2,832	568	2,158	5,681	4,338	6,067
Group Balance Sheet	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000
Non-current assets	74,658	74,264	26,285	22,694	75,406	74,662	74,658	56,738	68,909	71,899	74,264	21,843	22,768	23,909	26,285
Current assets	19,386	17,771	33,577	16,643	19,317	19,263	19,386	27,875	21,682	22,410	17,771	17,550	22,492	27,152	33,577
Total assets	94,044	92,035	59,862	39,337	94,723	93,925	94,044	84,613	90,591	94,309	92,035	39,393	45,260	51,061	59,862
Current Liabilities	18,016	15,046	8,732	8,110	17,973	18,369	18,016	15,169	15,154	15,977	15,046	1,526	6,291	7,093	8,732
Non-current Liabilities	13,525	20,204	2,722	1,652	18,074	16,047	13,525	18,344	21,269	21,147	20,204	6,634	1,668	1,658	2,722
Total liabilities	31,541	35,250	11,454	9,762	36,047	34,416	31,541	33,513	36,423	37,124	35,250	8,160	7,959	8,751	11,454
Equity attributable to owners	62,524	56,805	48,417	29,575	58,705	59,526	62,524	51,109	54,182	57,211	56,805	31,233	37,301	42,310	48,417
Non-controlling interest	(21)	(21)	(9)	-	(29)	(17)	21	(9)	(15)	(26)	(21)	-	-	*	(9)
Total equity	62,503	56,784	48,408	29,575	58,676	59,509	62,503	51,100	54,167	57,185	56,784	31,233	37,301	42,310	48,408
Group Cash Flows	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000	US'000
Net cash flows from/(used in)															
Operating activities	20,337	22,698	15,785	9,188	5,857	9,007	5,473	9,296	6,337	6,456	609	1,606	54	11,662	2,463
Investing activities	(7,540)	(36,119)	(12,698)	(6,177)	(4,758)	(1,780)	(1,002)	(21,151)	(10,211)	(1,905)	(2,852)	(281)	(669)	(1,249)	(10,499)
Financing activities	(10,797)	10,362	(5,906)	5,537	(2,137)	(5,148)	(3,512)	16,866	(2,761)	(820)	(2,923)	(2,018)	(3,365)	(202)	(321)
Cash and cash equivalent	7,007 #	4,910 #	7,800 @	10,243	3,943 #	5,924 #	7,007 #	12,828	6,281	10,157	4,910 #	9,488	5,773	16,089	7,800

* Amount less than US\$1,000

@ After accounted for consideration paid in relation to acquisition of Fortress Mengapur amounting to US\$9.0 million.

Excluding deposit pledged to a financial institution of US\$2.0 million to finance part of the acquisition cost of Fortress Mengapur.



THANK YOU

Stay in touch with us



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